## Toyota-Style Problem-solving A3 Reports

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This material is based upon work supported by the National Science Foundation under Grant No. SES-0115352.

## **The A3 Report**

THEME: "What are we trying to do?"

To:	
By:	
Date:	

#### **Background**

- Background of the problem
- Context required for full understanding
- Importance of the problem

#### **Current Condition**

- Diagram of current situation (or process).
- Highlight problem(s) with storm bursts.
- What about the system is not IDEAL.
- Extent of the problem(s), i.e., measures.

#### Cause Analysis

- List problem(s)
- Most likely direct (or root) cause:

Why?	M/by/2	
Why?	Why?	\//b./2
V	Vhy?	Why?

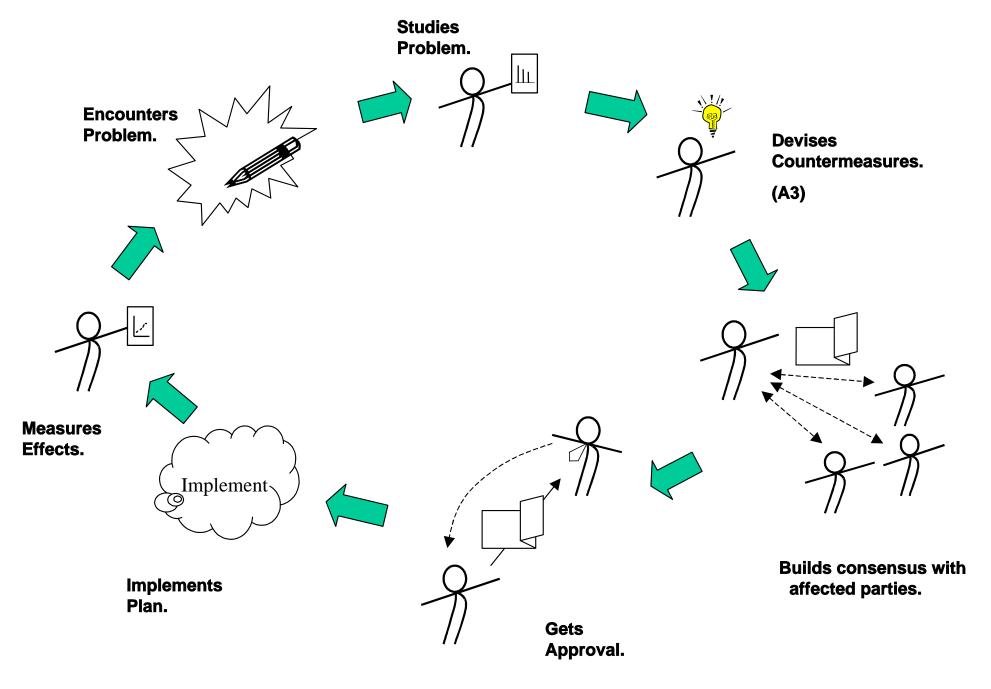
## Target Condition

- Diagram of proposed new process
- Countermeasures noted as fluffy clouds
- Measurable targets (quantity, time)

Implementation Plan				
What?	Who?	When?	Where?	
Actions to be taken	Responsible person	Times, Dates		
Cost:				

Follow-Up		
Plan	Actual Results	
<ul><li>How will you check the effects?</li><li>When will you check them?</li></ul>	<ul> <li>In red ink/pencil.</li> <li>Date check done.</li> <li>Results, compare to predicted.</li> </ul>	

# Target State for A3 Problem-Solving



#### **Target State for A3 Problem-Solving**

(see attached figure)

#### **Encounters Problem**

• Something about the way work happens now is not IDEAL.

#### **Studies Problem**

- Observe the work in its actual context.
- Document the current condition.
- Validate observations.
- Quantify the extent of the problem.
- Perform cause analysis: is work properly specified? Are connections clear, direct, yes/no? Are pathways simple, direct, and uninterrupted?
- Write the left-hand half of the A3.

#### **Devises Countermeasures**

- Generate ideas to move the organization closer to IDEAL.
- Design specific countermeasures that i) specify the work, ii) create better connections, and/or iii) simplify pathway.
- Involve the people affected by the change; get their ideas, their reservations.
- Envision and document a target condition.
- Devise an implementation plan: what, who, when, and desired outcome.
- Predict the results of implementation *quantitatively*.
- Decide on a follow-up plan.
- Write the right-hand half of the A3.

## **Builds consensus with affected parties**

- Build consensus with ALL people affected by the implementation or target condition.
- May involve studying problem further or reworking the target condition.

#### **Gets approval**

- The appropriate authority verifies that problem has been sufficiently studied.
- The authority verifies that all affected parties are "on board" with the proposal.
- Appropriate authority approves the change and implementation.

#### Implements plan

• Each person listed in implementation carries out his/her assignment by the deadline.

#### **Measures effects**

- On the date specified in the follow-up plan, measure the results of implementation and document.
- If results differ from predicted, research why.
- On to the next problem!